

1992				1991			
Variety	Fourteen	Thirteen	Low Groves	Variety	Fourteen	Thirteen	Low Groves
Number of counties four	30,057	6,516	36,674	77,072	6,730	84,802	84
Sales per acre four	586	746	590	574	738	574	999

YEAR 1961				YEAR 1962			
LOW GROSS		VARIETY		TOTALS		TOTALS	
831,894.23	4,936,126.79	86,985,222.38	%	32,628,603.66	SALES	49,741,717.68	%
4.02	2.61	2.08		2.92	Inc. or Dec. over Last Year	1.46	
752,325.16	1,256,134.28	89,187,281.38		31,856,261.38	Cost: Mktg. Sold	30,038,556.18	
78,308.07	2,980,392.89	17,778,680.96		20,878,392.88	DEPT. GROSS	19,654,299.86	
9.33	60.77	17.89	39.55	22,807.58	DEPT. GROSS %	39.69	
				39.50	Unshelved Ppr.	14,538.06	
				39.50	STORE GROSS	10,679,686.86	30.97
					EXPENSES:		
					Salaries & Wages	1,370,852.21	14.88
					Utilities	321,662.87	3.45
					Supplies	256,236.56	2.74
					Incidentals	384,292.92	4.10
					Local Contributions	71,183.66	.76
					Sales Tax Absorbed	73,538.59	.78
					Licenses	3,220.32	.03
					Freight Sundry	211,254.66	2.24
					Repairs	92,336.32	.97
					Equipment Expense	137,712.77	1.45
					Total	9,244,084.07	18.97
					Net		
					% To Sales		
					Office Pro Rata	1,475,674.11	2.97
					TOTAL OPER. EXP.	10,719,558.09	21.55
					OPERAT. PROFIT	3,069,162.79	12.07
					Mgmt. Compensation	816,130.31	3.59
					PROFIT BEFORE		
					OCCUPANCY COSTS	8,152,864.17	16.52
					Rent Paid	1,877,780.00	
					R. & E. Taxes	310,159.57	
					Insurance	14,857.28	
					Maintenance	200,411.38	
					Together	2,487,508.83	
					Rents Received	1,167,271.27	
					Net	1,609,737.27	
					Depr. Bldgs.	2,112,112.42	
					Depr. Equip.	224,112.42	
					Occupancy Chgs.	3,327,011.52	
					Depr. P. & B.	212,282.61	
					Taxes-Other	182,282.61	
					ACT. NET PROFIT	3,791,672.90	11.62
					COMPANY RENT		
					1% on Land, 1% on		
					Depr. Value of Bldgs. &	150,800.00	
					ADJ. NET PROFIT	3,339,872.90	10.73
					(After Co. Rent)		
					INVESTMENT		
					Land	8,418,242.97	
					Buildings and Improvements	4,719,360.68	
					Furniture and Fixtures	2,657,873.75	
					Inventory of Merchandise (Initial Form P & G)	1,984,732.65	
					TOTAL	18,880,311.85	
					RETURN		
					WASTE		
					Marlages	81,321.02	
					Waste and Markdowns	1,100,365.86	
					Markdowns	817,202.32	
					Visible Waste	212,457.77	
					Invisible Waste	467,580.11	
					Capital		
					INVENTORIES		
					Mktg.-Variety-Cust.	4,672,092.17	
					—Variety-S. P.	7,521,352.50	
					—Variety-S. P. (Inventory)	8,302,561.68	
					—Field-Cost	26,512.28	
					Fuel	2,130.97	
					Supplies	130,360.66	
					Maintenance	18	